Your heat-pump project

Property facts. Clear scope. Better questions.

Property / neighborhood and building type

Existing heating and cooling / rooms served

What needs to change / comfort observations

Committed renovation or electrical projects

Ownership, access and known approval questions

Information still unknown

Use accessible records only. Do not open panels, climb or touch equipment internals.

Compare the complete proposals

Property facts. Clear scope. Better questions.

Record each item as included, excluded or unresolved.

Scope item	Proposal A	Proposal B
Exact indoor / outdoor models		
Load and selection basis		
Retained equipment and compatibility		
Duct changes and airflow checks		
Electrical work and backup		
Location, access and supports		
Refrigerant lines and drainage		
Permits and property authority		
Removal and finish restoration		
Commissioning / operating records		
Gross price / separate allowances		
Conditional incentives, kept separate		

Do not assume a rebate, fixed schedule or warranty beyond the written agreement.
Keep model records, actual contract terms and any unresolved conditions together.